

## **F & R Cliff (Cliff's Dairy Cow Hoof Trimming)**

---

### **ASSESSMENTS**

#### **Existence of partnership**

Where individuals became partners upon completion of training period, industrial insurance taxes were payable for an individual who never completed the payments necessary to establish partnership. ...*In re F & R Cliff (Cliff's Dairy Cow Hoof Trimming)*, BIIA Dec., 93 2648 (1994)

Scroll down for order.



1 The Department, in its Petition for Review, asks that this Board establish a definitive list of  
2 objective criteria for the identification of a partnership. We find such criteria readily identifiable in the  
3 existing principles of partnership law as embodied in RCW 25.04.010 and in the cases decided by the  
4 appellate courts of this state.  
5

6  
7 Washington has adopted the Uniform Partnership Act, RCW 25.04.010, et seq. RCW  
8 25.040.070 is entitled "Rules for determining the existence of a partnership" and provides, in part, that  
9 sharing in the profits of the business is prima facie evidence of partnership outside certain excepted  
10 cases. One exception is payments made as wages to an employee. The statute is unhelpful in further  
11 distinguishing between payments to partners versus payments as wages to an employee. There is,  
12 however, ample case law establishing the requisites of a partnership.  
13

14  
15 The existence of a partnership depends on the intentions of the parties, and may be implied  
16 from the facts and circumstances. A partnership will be deemed established when it appears from all  
17 the circumstances that the parties have entered into a business relationship combining their property,  
18 labor, skill or experience for the purposes of a joint or common venture wherein the profits are shared.  
19 Thornton Estate, 18 Wash. 2d 72 (1972) See also, Cusick v. Phillippi, 42 Wash. App. 147,  
20 reconsideration denied (1985). Consent to the formation of a partnership must be unanimous among  
21 the alleged partners. Ferguson v. Jeanes, 27 Wash. App. 558 (1980). See also, Kintz v. Read, 28  
22 Wash. App. 731 (1981). Kintz also establishes that the burden of proving the existence of a  
23 partnership rests with the party asserting the relationship. The necessary proof is more stringent  
24 between parties than with respect to third parties.  
25

26  
27 The Department asks that for industrial insurance purposes we impose additional criteria for the  
28 establishment of a partnership, namely the existence of a written partnership agreement and proof of  
29 compliance with state and IRS tax reporting guidelines for partnerships. We decline to do so. The  
30 status of partnerships under current industrial insurance law is analogous to the status of independent  
31 contractors before the passage of RCW 51.08.195. That statute imposed licensing and tax filing  
32 criteria for determining independent contractor exemptions to industrial insurance coverage. Before  
33 the enactment of the statute, general principles of agency and employment law governed the inquiry  
34 into independent contractor status. Compliance with licensing and tax filing requirements were factors  
35 to consider, but noncompliance was not necessarily fatal to attaining independent contractor status.  
36 That is exactly the case with partnership status at this time. Absent a statutory mandate that overrides  
37 the general principles of partnership law in this state, we must apply those principles. The fact that  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47

1 parties have breached tax or licensing requirements does not prevent the parties from being partners  
2 for the purpose of assessing industrial insurance premiums.  
3

4 A brief review of the factual background is necessary to the resolution of this appeal. Frank  
5 Cliff was an experienced dairy farmer and hoof trimmer when he decided to go into the hoof trimming  
6 business in the Yakima Valley. He had run his own business in Idaho and retained his accountant  
7 there. He assumed he could operate under Washington law in the same manner as he had in Idaho.  
8

9  
10 Mr. Cliff started to train other people to trim cow hooves. Recalling the months of poverty he  
11 endured while paying tuition to learn cow hoof trimming at an established school, Mr. Cliff determined  
12 to lend money to his trainees while they perfected the craft. He loaned money to them based on the  
13 cows trimmed during "training." He "loaned" each trainee \$1.00 per cow trimmed, for a total of  
14 between \$1200 and \$1600 per trainee. On completion of training, each trainee became a partner in  
15 the business. None of the partnerships were ever reduced to a written contract. None of the  
16 partnerships ever had a business license. Bookkeeping consisted of the records of Mr. Cliff's personal  
17 checking account. He issued 1099 Forms to the other partners at the end of each tax year. His  
18 accountant in Idaho filed self-employed/sole proprietor returns for Frank Cliff, Mark Cliff, and Larry  
19 Lakins.  
20  
21  
22  
23  
24

25 Frank Cliff owned two cow chutes, wood and metal devices for restraining the cows during the  
26 trimming process. He also owned the clippers used in the operation. He intended to form a  
27 partnership for the operation of each chute. To each partnership he provided a chute, clippers and  
28 blades, the business name and administrative services, such as setting the schedule, fielding phone  
29 calls, banking and distributing the proceeds of the jobs. Each trimmer provided physical labor and a  
30 means of transporting the chute, as discussed below.  
31  
32  
33

34 Mark Cliff and Larry Lakins formed the balance of one partnership at the time of hearing. Mark  
35 Daniels and Joe Weiss allegedly formed the balance of the second through 1992. At various times  
36 during the audit period, Mark Cliff and Mark Daniels were together and several other "partners" came  
37 and went. There were also three gentlemen who became disenchanted with hoof trimming as a  
38 vocation during the training period and left without becoming partners. According to Frank Cliff, these  
39 individuals were required to repay the loans he made to them during the training period.  
40  
41  
42

43 The working two thirds of each chute partnership provided a vehicle with which to haul the  
44 chute. They paid gas, insurance licensing, maintenance and repairs on the vehicle in equal shares.  
45 They were supposed to pay two thirds of the cost of chute repairs and blade replacements, but often  
46  
47

1 Frank Cliff did not charge for blades. Mark Daniels and Joe Weiss often paid for their own blade  
2 replacements because they worked west of the Cascades and it was inconvenient to go to Yakima for  
3 repairs.  
4

5 Mark Cliff was fully trained before going to work with his father, so had no training period. He  
6 had title to the van that he and Larry Lakins used. Larry Lakins underwent about three months of  
7 training, and repaid the training loan to Mr. Cliff. Both Mark Cliff and Larry Lakins assert that they were  
8 partners with Frank Cliff and that the verbal agreement was for a three-way split of all proceeds and  
9 expenses. They equated the costs of maintaining the van with Cliff's cost in maintaining the chute and  
10 felt things worked out evenly all around.  
11

12 Mark Daniels intended to be a partner, but never repaid his training loan. When he needed  
13 assistance working the jobs on the west side of the state, he recalls that he asked Frank Cliff's  
14 permission to recruit a new person, namely Joe Weiss. He felt that Frank Cliff had the ultimate  
15 decision over who worked under the name of the business. He agreed that expenses and proceeds  
16 were evenly divided and that his intention was to be a partner.  
17

18 Joe Weiss never thought he was a partner. He thought he was operating a business as a sole  
19 proprietor or independent contractor, leasing a chute from Frank Cliff. This impression was furthered  
20 when Frank sent a copy of Exhibit 1 to be signed. That document purports to lease a chute from a  
21 business owned by Frank and Roberta Cliff to the chute operators. It contains a non-competition  
22 agreement and sets forth in writing the same distribution of proceeds and allocation of expenses as  
23 the unwritten agreement had earlier provided. Daniels and Weiss never signed the agreement. They  
24 stopped working for the Cliffs after Weiss raised questions about business licensing and asserted that  
25 the distribution of money was unfair.  
26

27 The industrial appeals judge determined that the Department correctly assessed hours at the  
28 statutory minimum wage for individuals who were in training. This is the correct outcome if the  
29 trainees were employees who only became partners at the conclusion of training. One could infer that  
30 the trainees were partners at the outset and were using their labor and repayment of training loans as  
31 a means of buying into the partnership. However, the testimony of Frank Cliff is very clear: these men  
32 were not partners until they were competent to work on their own. He may well have loaned them  
33 money. He may well have to account to the Wage and Hour Division of the Department if he  
34 underpaid them. For our purposes, his testimony subjects him to liability for premiums for the training  
35  
36  
37  
38  
39  
40  
41  
42  
43  
44  
45  
46  
47

1 period. We are satisfied that the training periods identified in the Proposed Decision and Order are as  
2 accurate as the record allows.  
3

4 With respect to the Mark Cliff/Larry Lakins chute, these men clearly intended and followed  
5 through on a partnership arrangement with Frank Cliff. There are licensing omissions and other tax  
6 implications of the arrangement, but as far as worker's compensation premiums are concerned, these  
7 men were partners from January 1, 1992, and exempt from coverage under RCW 51.12.020.  
8  
9

10 With respect to Mark Daniel, he believed he was a partner and apparently had no complaints  
11 about that circumstance until he became associated with Mr. Weiss. He admitted however, that his  
12 belief in his status as a partner persisted until he spoke with Peggy Noll at the Department during the  
13 conduct of the audit. He testified at hearing under subpoena and after having attempted to discharge  
14 a personal debt to Frank Cliff in bankruptcy. Whatever afterthoughts Mr. Daniel may have had about  
15 that relationship after the fact, Mr. Daniel has conceded that he was a partner with Frank Cliff. Frank  
16 Cliff's attempt to have Daniel and Weiss sign a lease may have revoked that partnership if signed, but  
17 the document was never endorsed and the original relationship remained in force until terminated  
18 some time after the audit period.  
19  
20  
21  
22  
23

24 Joe Weiss was nobody's partner. He never believed himself to be one. Frank Cliff had to  
25 prove the existence of the partnership and failed to do so. See Ferguson v. Jeanes and Kintz v. Read,  
26 supra. At most he was an employee of the partnership between Frank Cliff and Mark Daniels, making  
27 any assessment appropriate against both partners.  
28  
29

30 The remaining individuals identified as employees in the Proposed Decision and Order must be  
31 considered employees of Frank Cliff, as he paid them, and there is no record as to whom he was in  
32 partnership with while training them.  
33

### 34 **FINDINGS OF FACT**

- 35 1. On May 21, 1993, the Department issued to F & R Cliff dba Cliff's Dairy  
36 Cow Hoof Trimming (hereinafter F & R Cliff) a Notice and Order of  
37 Assessment assessing taxes due and owing the State Fund for the period  
38 from the third quarter of 1990 through the fourth quarter of 1992 for a total  
39 of \$18,110.37. On June 15, 1993, the firm filed a Notice of Appeal with  
40 the Board of Industrial Insurance Appeals from the May 21, 1993, Notice  
41 and Order. On July 12, 1993, the Board issued an Order Granting the  
42 Appeal, assigned it Docket 93 2648 and directed that hearings be held on  
43 the merits of the appeal.  
44
- 45 2. Between the third quarter of 1990 and the fourth quarter of 1992, F & R  
46 Cliff was engaged in the business of trimming dairy cow hooves.  
47

- 1 3. For certain periods between the third quarter of 1990 and the fourth  
2 quarter of 1992, the business operations of F & R Cliff were conducted as  
3 follows: Frank Cliff owned and maintained hoof trimming chutes and  
4 supplied trimming shears and blades. Frank Cliff also scheduled all jobs  
5 and paid all telephone charges. Mark Cliff, Larry Lakins, Mike Daniels,  
6 Jeff Miner, and Joe Weiss provided labor, travel expenses, vehicle license  
7 fees, vehicle maintenance, and vehicle insurance to the firm. Mark Cliff  
8 contributed a vehicle to pull the chute. Two trimmers worked each job and  
9 proceeds were split evenly between the two trimmers and Frank Cliff.  
10 Frank Cliff did not supervise jobs, had no power to hire or fire trimmers  
11 and scheduled jobs according to the trimmers' instructions. For periods  
12 during which this business relationship existed, the above named  
13 individuals, with the exception of Joe Weiss, agreed to be, and were,  
14 partners in the firm.
- 15 4. Mike Collins provided veterinary services to Frank Cliff for his dog, and  
16 was not an employee of the firm.
- 17 5. From September 1991 through May 1992, Mark Cliff was not engaged in  
18 hoof trimming as a partner in or employee of F & R Cliff.
- 19 6. For certain periods between the third quarter of 1990 through the fourth  
20 quarter of 1992, Howard Holland, Larry Lakins, Mike Daniels, Joe Weiss,  
21 Scott Cooley, Don Erickson, and Dale Forest trimmed hooves as trainees  
22 for F & R Cliff. When they were working as trainees, these individuals  
23 were under the supervision of Frank Cliff and could have been discharged  
24 by Frank Cliff. During their training periods, these individuals did not share  
25 equally in the proceeds of the business. During their training periods,  
26 these individuals were employees of the firm. Joe Weiss remained an  
27 employee of the firm for the entire period that he worked for F & R Cliff  
28 after being trained.
- 29 7. All money paid by F & R Cliff to Howard Holland, Scott Cooley, Don  
30 Erickson, and Dale Forest was paid for work performed by them while in  
31 training.
- 32 8. Money paid to Larry Lakins for jobs performed prior to January 1, 1992,  
33 was for work performed by him while in training. Money paid to Larry  
34 Lakins for jobs performed from January 1, 1992 forward was paid in his  
35 capacity as a partner.
- 36 9. Money paid to Mike Daniels for jobs performed prior to May 1, 1991, was  
37 paid for work performed while in training. Money paid to Mike Daniels for  
38 jobs performed from May 1, 1991, forward was paid to him in his capacity  
39 as a partner.
- 40 10. All money paid to Joe Weiss during his association with F & R Cliff was for  
41 work as an employee.
- 42 11. F & R Cliff maintained no records documenting actual hours worked by its  
43 trainee trimmers or by employee, Joe Weiss.
- 44
- 45
- 46
- 47

